How to Live Forever

The Principles that lead enduring organizations

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Let us explore the obvious: The World is Changing – Fast!



Evolve!

Change is not the issue. That is permanent.

Our adaptation is.



How to Evolve

- 1. Keep the Timeless
- 2. Understand the New Realities
- 3. Modify for New Realities
- 4. Pass on the Traits

Keep the Timeless

- UnderstandCustomers Best
- Satisfy Customers Best



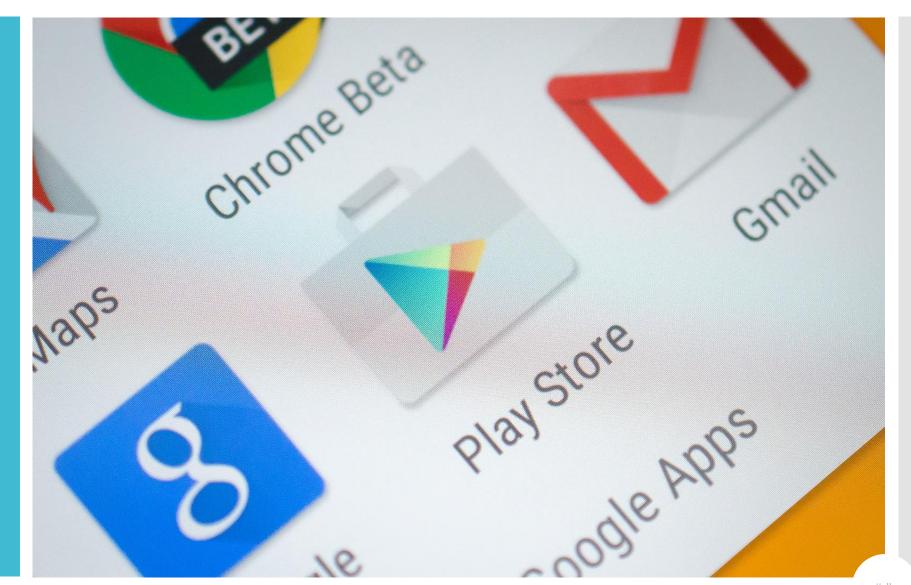
Understand New Realities

- What has changed?
- Why has it changed?



Modify for New Realities

How do I apply my new understanding?



Pass on the Traits

We live on through the lives of people we have touched.



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One Ending for Everyone: Death

Two Different Outcomes: Better or Worse

Live the best that you may LEAVE the best.

Live on through the lives of people you have touched.