AGRICULTURAL GUARANTEE FUND POOL



A Presentation to:

THE RURAL BANKERS ASSOCIATION OF THE PHILIPPINES

60th Charter Anniversary Forum
October 23-24, 2017
Manila Hotel

The RBAP has remained true to its mandate as provided for in:

- R.A. 720 of 1952, and
- RA 7353 of 1992

These laws established and strengthened the Rural Banking System to make needed credit in the rural areas:

- ✓ Available
- ✓ Readily Accessible
- ✓ On reasonable terms

Compliance to Agri-Agra Law (RA 10000)

(in billion peso)

As of June 30, 2017	All Banks	Uni / Com	Thrift	RB/Coop	
A. Total Loanable Funds	3,813.986	3,578.941	178.810	56.235	
B. Minimum Requirement:					
10% Agra	381.399	357.894	17.881	5.624	
15% Agri	572.098	536.841	26.822	8.435	
Total	953.497	894.735	44.703	14.059	
C. Agra Compliance					
Amount	39.519	28.531	3.132	7.856	
Rate	1.04%	0.80%	1.75%	13.97%	
D. Agri Compliance					
Amount	504.439	472.255	16.816	15.369	
Rate	13.22%	13.20%	9.27%	27.34%	
E. Total Compliance					
Amount	543.959	500.787	19.948	23.224	
Rate	14.26%	13.99%	11.16%	41.30%	
Direct: Alternative	50: 50	47:53	68:32	92:8	

Congratulations to the Rural Banks for compliance to the required agri-agra credit

AGRA

- 12% direct compliance
- 2% alternative compliance

AGRI

- 26% direct compliance
- 1% alternative compliance

"We would have not been able to extend unsecured loans to small farmers and fisherfolk without the guarantee."

- Rural Banks

Loans Extended by Rural Banks that were guaranteed by AGFP

- √ 570,134 loans
- ✓ P26.179 Billion

Partner Lending Institutions (PLIs)

Performance (in billion pesos)

As of Sept. 30, 2017	TOTAL	BANKS	COOPS	FOs/MFIs	SMEs
A. Claims Paid	1.484	1.040	0.151	0.114	0.179
B. Recoveries	0.610	0.523	0.045	0.032	0.010
C. Net Claims (A-C)	0.873	0.518	0.105	0.082	0.168
D. Guaranteed Loans	42.263	26.179	4.704	5.469	5.911
E. Claims Rate (A/D)	3.51%	3.98%	3.20%	2.08%	3.02%
F. Net Claims Rate (C/D)	2.07%	1.98%	2.24%	1.50%	2.84%
G. Recovery Efficiency (B/A)	41.15%	50.24%	30.18%	28.00%	5.79%

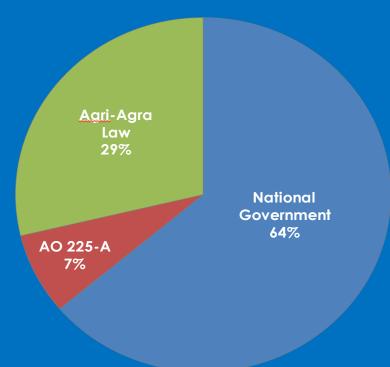
Sources of AGFP Funds

(As of October 23, 2017)



- PAGCOR •
- PCSO
- NAPOCOR TIDCORP
- PEZA
- NEA

- DBP
- LANDBANK
- TRANSCO
- LWUA MWSS



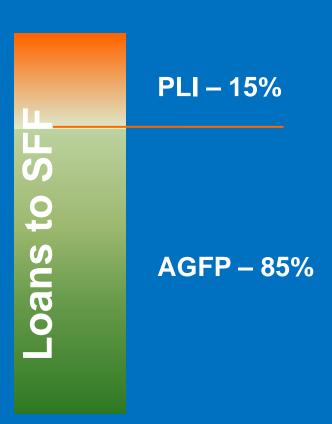
- ✓ National Government P4.0 Billion
- ✓ Agri-agra Penalties P1.853 Billion

Total Seed Fund of P6.34 Billion can guarantee up to P19 Billion (3x the seed fund)

Other Sources of Funds: Guarantee Fees, Recoveries, Investment Income

Features of the AGFP Guarantee

- Eligible loans
 - Crop Production
 - Poultry Production
 - Livestock Production
 - Fisheries Production
- Guarantees:
 - all risks, except fraud on the part of the partner lending institution
 - 85% of the principal balance at the time of claim
- 2% guarantee fee per annum
- 20% risk-weighted by BSP



Update

√ GCG endorsed for PRRD's approval the consolidation of Agricultural Guarantee Fund Pool (AGFP), Industrial Guarantee and Loan Fund (IGLF), Home Guaranty Corp. (HGC) and Small Business (SB) Corp. into PhilExim



LPALACE

MALACA

РНОТО

Budget Secretary Benjamin E. Diokno. FILE



Agricultural Guarantee Fund Pool (AGFP)

30F LANDBANK Plaza, 1598 M.H. Del Pilar cor. Dr. Quintos Sts., Malate, Manila

Tel. Nos. (02) 522-0000 local 2204, 2479 or 2906