

## AGRICULTURAL GUARANTEE FUND POOL (AGFP)

18<sup>th</sup> Floor LANDBANK Plaza, 1598  
M.H. Del Pilar cor. Dr. Quintos Sts.,  
Malate, Manila 1004  
Telephone No. 522-0000 local 2204  
or 2479 ● Fax No. 528-8573



## RURAL BANKERS RESEARCH AND DEVELOPMENT FOUNDATION, INC.

2/F RBAP Building, Andres Soriano Jr. Avenue  
corner Arzobispo St., Intramuros, Manila  
Telephone Nos. 527-2972 ● 527-2968 ● Telefax  
Nos. 527-2980 ● 527-2969



April 11, 2014

To All Participating Rural Banks:

Subject: Invitation to Register in the AGFP Orientation

As part of the RBAP's continuing strategy to strengthen the rural banking industry, the Rural Bankers' Research and Development Foundation, Inc. (RBRDFI), in partnership with Agricultural Guarantee Fund Pool (AGFP), a program of the Department of Agriculture (DA) that encourages financial institutions and other credit conduits to lend to small farmers and fisher folk, will be conducting:

| Date                                                                                                                                                             | Venue                                                                                                      |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
| April 28, 2014<br>( Monday)<br><br>8:30 AM to 5:00 PM<br><br><b>Registration: FREE</b><br><br><b>* Director, President, Loan<br/>Officer, Compliance Officer</b> | <b>Iloilo Business Hotel</b><br>Glicerio Pison St., corner Benigno<br>Aquino Ave., Mandurriao, Iloilo City |

This one day orientation is in line with the concern that some RBAP member banks have not yet accessed AGFP services and that many still lack confidence to extend agricultural loans to Small Farmers and Fisherfolks (SFFs). Thus, it is envisioned that through this orientation a better understanding of AGFP and best practices on agri-lending among banks would mitigate the risk associated in lending to the agricultural sector, likewise address the need for access to credit.

In this regard, we encourage RBs to actively participate in the said activity.

Participating RBs should meet the following criteria:

- CAMELS 3 rating or better.

--- RB's with less than CAMEL 3 rating are welcome to attend, but certain condition.

- Capital Adequacy Ratio (CAR) of 10% - minimum
- Profitable for the last two years

### Program of Activities

AGFP Orientation Workshop for RBAP member Banks

Venue: Iloilo Business Hotel, Iloilo City

Date : April 28, 2014 (Monday)

| Topic/Activity                                                                                                                                                                                                                                                                                     | Remark                                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|
| Arrival/Registration of Participants                                                                                                                                                                                                                                                               | All participants should be in by 08:00 AM |
| Opening Frills <ul style="list-style-type: none"> <li>• Prayer/National Anthem</li> <li>• Opening message</li> <li>• Introduction of Participants</li> </ul>                                                                                                                                       | AGFP-PMO<br>Host Participant              |
| Program Presentation <ul style="list-style-type: none"> <li>• Program Briefer</li> <li>• Policy/Guidelines/Detailed Process Flow/Forms on:               <ul style="list-style-type: none"> <li>- Establishment of Guarantee Line</li> <li>- Request for Guarantee Coverage</li> </ul> </li> </ul> | Ms. Genny De Torres                       |
| <b>AM Snack</b>                                                                                                                                                                                                                                                                                    |                                           |
| <ul style="list-style-type: none"> <li>- Request for Claims Payment</li> <li>- Recovery of Subrogated Receivables</li> </ul>                                                                                                                                                                       | AGFP-PMO                                  |
| Open Forum: Issues and concerns                                                                                                                                                                                                                                                                    | AGFP PMO                                  |
| <b>Lunch</b>                                                                                                                                                                                                                                                                                       |                                           |
| Attitude Skills Knowledge                                                                                                                                                                                                                                                                          | AGFP-PMO                                  |
| 1. Agri- Credit Situationer                                                                                                                                                                                                                                                                        | ACPC                                      |
| <b>PM Snack</b>                                                                                                                                                                                                                                                                                    |                                           |
| I. Best practices on Risk Mitigation in Agri-Lending                                                                                                                                                                                                                                               | RB representative.                        |
| II. Best practices on Risk Mitigation in Agri-Lending                                                                                                                                                                                                                                              | -do-                                      |
| Open Forum                                                                                                                                                                                                                                                                                         |                                           |
| Closing Frills/Evaluation                                                                                                                                                                                                                                                                          |                                           |

## Training Details:

- 1) Registration is free
- 2) AGFP will cover participants meals : AM/PM snacks and lunch
- 3) Training handouts

Attendance to the Orientation is in the first-come-first-serve basis and should meet criteria set.

Meanwhile, transportation to and from the Amigo Terrace Hotel, Iloilo City shall be borne to the participating rural banks.

For your reservation, please coordinate to

RBRDFI Training Officers :

Mr. Ace M. Calang / Ms. Grace Dimapilis. / Ms. Jesica Cepeda

Contact details: (02) 527-2969, 527-2980; 09178374604; 09178374603; 09178374599 Emails: [training@rbap.org](mailto:training@rbap.org), [grace@rbap.org](mailto:grace@rbap.org), [cepedajesica\\_rbap@yahoo.com](mailto:cepedajesica_rbap@yahoo.com)

You may also get in touch with AGFP Account Officers: Ms. Gen de Torres or Ms. Rose Marcelo of AGFP at telephone number (02) 522 0000 locals 2204 and 2906.

## CONFIRMATION SHEET

### AGFP ORIENTATION

April 28, 2014 (Monday)

### Iloilo Business Hotel

**Glicerio Pison St., corner Benigno Aquino Ave., Mandurriao, Iloilo**

We are sending the following participants:

| Name | Designation | Nick-name | Degree and Year Graduated |
|------|-------------|-----------|---------------------------|
| 1.   |             |           |                           |
| 2.   |             |           |                           |

\_\_\_\_\_  
(Printed Name and Signature)

Designation: \_\_\_\_\_

Rural Bank : \_\_\_\_\_

Address: \_\_\_\_\_

EmailAdd: \_\_\_\_\_

CAMELS Rating : \_\_\_\_\_

Date: \_\_\_\_\_

Province: \_\_\_\_\_

Telephone : \_\_\_\_\_

Mobile : \_\_\_\_\_

CAR Ratio ( ) Pass ( ) Failed